FISCHER
Kunst- und Antiquitätenauktionen

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HOW TO BUY

Galerie Fischer is the oldest Swiss Fine Art Auction House and one of the leading Auctioneers in Europe. Twice a year (in May/June and November) there are Fine Art auction sales (old master paintings, modern and contemporary art, works on paper, sculptures, furniture, antiquities, asiatica and non-european art, antiques, porcelain, silver, jewellery, watches and wristwatches), in September there is an Arms & Armour sale. There are several ways to acquire a work of art at auction, although nothing compares with the excitement of being in the sales room in person. Please note that at auctions the buyer has to pay the buyer's premium as well as VAT, which both will be added to the hammer price.

Catalogues and Preview

The catalogues or the catalogue CD-Rom will be shipped to collectors, museum representatives, art experts and art dealers all over the world (we ship 6'500 Fine Art auction catalogues) and uploaded on the internet. Our clients may use the order forms on the internet, send a fax or an email. In the catalogue you find a description and estimate of each lot and regularly a photo. We organize a preview in our own spacious salesroom, where a prospective buyer may examine the items carefully.

Registration and bidding

To bid in person, submit a written bid or bid on telephone you need to register well in advance of the auction (at least 24 hours). Bidders in the sales room register at the front desk, absentee bidders (written bidder and telephone bidders) register by using the absentee bid form, which you find in the catalogue, in the sales room and on the Internet. Please fill in all the blanks, especially full name, address details, telephone numbers etc. An unknown bidder may be asked to identify himself by appropriate means as well as send us a letter of recommendation of a leading international bank or to deposit an adequate security (deposit) well prior to the commencement of the auction. Prospective buyers may ask a person of trust to represent them at the auction, who places bids for them. In this case the individuals representing parties will need to register, giving their name and address and the details of the individual or company represented and presenting a proof of power of attorney.

Bidding in the sales room

If possible we would recommend bidding in person, because nothing compares with the excitement of an international Fine Art auction. Once you have registered, you will receive a bidder number. In the sales room, please show your number while bidding.

Written bids

If you cannot attend the auction and wish to bid, you can do so by completing the absentee bid form (printed in the catalogue and available on the internet or in the sales room) and deliver it for registration personally or send us this form well in advance of the auction by mail or by fax (preferred). You have to indicate the item upon you wish to bid and the maximum bid amount you are willing to make. When Galerie Fischer executes an absentee bid on your behalf, the lot will

always be bought for the lowest increment that exceeds all competing bids and which meets or exceeds the reserve price. In the event of identical bids, the earliest received will take precedence. Please, note that the bids you indicate on the absentee bid form do not include the Buyer's Premium and any applicable sales tax (VAT). This absentee bidder service is free and confidental.

Telephone bids

You may also bid at the auction by telephone in real time. Please, register well in advance and indicate the lot no. of the art work you wish to bid on. Based on the information (especially the lot no. and telephone no.) you provide on the form a Fischer's representative will contact you from the sales room prior to your specified lot(s) and will relay your bids to the auctioneer. As the number of telephone lines is limited, it is necessary to make arrangements for this service 24 hours before the sale.

Successful bid, invoice and payment

If your bid is successful, you can pay for your purchase in cash or by certified check and take the object with you immediately. Otherwise an invoice will be mailed to you within three days after the last day of the sales. If you pay by check, we ask for your patience as your purchase will be released upon notice that your check has cleared.

Pickup and delivery

Upon payment, you may pick up your purchases at the Galerie Fischer or arrange to have them shipped. All purchases should be picked up twenty business days after the auction. If you are interested in shipping, our staff will help you with shipping and insurance agreements.

For any further information please, do not hesitate to contact us.